

# Are you looking for a new or used Novated Lease Vehicle?

Then talk to your  
friendly team at eCarz,  
to help you find the  
right car at the right price.



**eCarz.com.au**

*Find it. Drive it. Own it.*



# HOW THE eCarz SYSTEM WORKS FOR YOU

## Our eCarz commitment to you as your broker.

Providing you professional advice from our experienced team.



We can assist with your trade in as well.

Finding the vehicle of your choice from our vast network.



Full help and support finding the right insurance and accessories.

Result orientated negotiations, getting the best price for you.



Professional handling of all relevant paper work for registration, transfer, stamp duty etc.

## When engaging with a broker, look for the following:



Knowledge



Negotiating Skills



Experience



Empathy



Pro-Active Attitude



Transparency



Loyalty



Licensed



And a great smile

Whether you want to buy a brand new car or you are thinking about getting a used one, it is always a big financial commitment. The car seller will always try to get the most out of the deal and the buyer will try to pay the least. If you are not well-prepared you will most probably lose this battle and end up paying more.

## This is where a Car Broker comes into play.

- We save you time and money.
- We save you the hassle of negotiation.
- We know the marketplace and where to find your next purchase at the best price.
- We are well aware of where the hidden fees are.
- We are well versed in all the legal requirements.
- We have access to information and resources that most car buyers don't.
- We can give you useful advice and guide you to available discounts and exemptions you may be entitled to.
- We are governed by industry regulations so you can be sure we are working for you and no-one else.

At eCarz we are **Your Car Brokers** and we want to take the stress and hassle out of buying or selling your next car. Put us to work and rest assured you will get the right deal and can get back to enjoying your weekends.

eCarz is your new one stop shop for car buying, finance & selling your current car.



*Find it. Drive it. Own it.*

At eCarz we are your Car Broker Buddies and  
we want to take the stress and hassle out of buying your next car,  
from the negotiation to pickup .

**Visit us online or come in to our  
premises and leave excited  
knowing that everything will  
be taken care of for you.**



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